



Statement for 31/12/2007 on consolidated basis
Union Bank of Israel Ltd and its subsidiaries, Main data, NIS million

Taken from the annual report to 31.12.2007, reported amounts

Summary consolidated balance sheet	End of year			Banking group's share of the banking system		
	2007	2006	2005	2007	2006	2005
Cash and deposits in banks ⁽¹⁾	4,710	4,024	3,512	3.1%	0.0%	0.0%
Securities	8,051	6,287	5,085	4.7%	3.8%	3.3%
Securities borrowed or purchased under agreements to resell	0	0	0	0.0%	0.0%	0.0%
Credit to the public	17,503	17,270	15,558	2.6%	2.8%	2.6%
Credit to the government	0	31	61	0.0%	1.0%	1.8%
Investments in companies included on an equity basis	16	42	46	0.3%	1.1%	1.1%
Buildings and equipment	327	328	331	2.6%	2.7%	3.0%
Other assets	1,015	952	1,249	3.8%	4.2%	5.7%
Total assets	31,622	28,934	25,842	3.1%	3.0%	2.8%
Deposits of the public	26,713	25,340	21,957	3.4%	3.3%	3.0%
Deposits of banks ⁽¹⁾	516	90	156	1.9%	0.3%	0.7%
Deposits of the government	2	35	8	0.0%	0.3%	0.1%
Securities loaned or sold under agreements to repurchase	0	0	0	0.0%	0.0%	0.0%
Bonds and subordinated notes	1,295	816	926	2.2%	1.6%	1.7%
Other liabilities	1,510	1,081	1,573	2.6%	2.0%	3.2%
Total liabilities	30,036	27,362	24,620	3.2%	3.0%	2.8%
Minority shareholders' rights	0	0	0			
Equity	1,586	1,572	1,222	2.6%	2.8%	2.4%

Summary consolidated profit and loss statement	End of year			Banking group's share of the banking system		
	2007	2006	2005	2007	2006	2005
Net interest profit before loan-loss provision	613.0	539.0	582.0	2.6%	2.4%	2.6%
Loan-loss provision	80.0	82.0	149.0	4.3%	2.6%	3.6%
Operating and other income	283.0	265.0	258.0	1.9%	1.8%	1.9%
Of which: Operating income	236.0	217.0	221.0	1.9%	1.9%	2.1%
Operating and other expenses	599.0	569.0	554.0	2.4%	2.3%	2.5%
Of which: Salaries and related expenses	344.0	329.0	325.0	2.3%	2.1%	2.4%
Ordinary profit before-tax provision	217.0	153.0	137.0	1.8%	1.6%	1.5%
Provision for taxes on ordinary profit	93.0	74.0	54.0	2.0%	1.7%	1.3%
Ordinary after-tax profit	124.0	79.0	83.0	1.7%	1.6%	1.5%
Bank's share in the profit of subsidiaries	-1.0	0.0	2.0			
Minority shareholders' share in profit of consolidated companies	0.0	0.0	0.0			
Ordinary net profit	123.0	79.0	85.0	1.6%	1.5%	1.4%
Extraordinary after-tax profit	3.0	42.0	-6.0			
Net profit	126.0	121.0	79.0	1.4%	1.3%	1.2%
Basic earning in NIS per share	2.1	2.2	1.6			

Balances and rates of return on financial items by indexation base on 31.12.2007 - consolidated	Unindexed NIS	CPI-indexed NIS	Foreign Currency ⁽²⁾	Total financial items
Balance of financial assets on balance-sheet date	17,201	4,608	8,996	30,805
Balance of financial liabilities on balance-sheet date	16,132	4,049	9,665	29,846
Excess of financial assets over financial liabilities	1,069	559	-669	959
Total indexation balance (incl. Forwards ⁽³⁾ and options in term of basis assets)	715	275	-31	959
Options at the money and out of the money (net, capitalized nominal value)	-366	0	366	0
Rate of income on assets (%) ⁽⁴⁾	4.99	6.39	4.58	4.97
Rate of expenses on liabilities (%) ⁽⁴⁾	-3.78	-5.22	-3.79	-3.93
Interest-rate spread	1.21	1.17	0.79	1.04

Internal rate of return on assets (%)	5.78	4.71	4.63	
Internal rate of return on liabilities (%)	4.44	4.39	3.10	
Difference	1.34	0.32	1.53	
Average duration of assets (years)	0.81	4.56	0.31	1.20
Average duration of liabilities (years)	0.27	4.15	0.23	0.80
Difference	0.54	0.41	0.08	0.40

⁽¹⁾ See note 5.1.7. in the introduction.

⁽²⁾ Including foreign-currency indexed NIS.

⁽³⁾ Forwards transactions.

⁽⁴⁾ including hedging, embedded and ALM derivatives.



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Union Bank of Israel Ltd., Additional data

(NIS millions, reported amounts)

Additional data	2007	2006
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Total off-balance-sheet and credit risk

Credit to the public and credit risk	18,790	17,937
Total off-balance-sheet credit risk	16,475	15,296
Total credit risk	35,265	33,233
<i>Of which:</i> Total risk of credit for housing loans	3,312	2,835
Total risk of credit to construction and real estate industr	6,518	5,317

Problem borrowers

Total credit risk dew to problem borrowers	651	1,028
<i>Of which:</i> Total credit to problem borrowers	580	909

Data on derivatives

Notional amount	62,163	45,165
Gross positive fair value	884	605

Activity with interested and related parties

Total assets on balance-sheet date	158	136
<i>Of which:</i> credit to the public	84	80
Total liabilities on balance-sheet date (including quasi-capital items)	349	514

Branches and personnel

Number of employee posts in Israel, monthly average	1,120	1,094
Number of employee posts abroad, monthly average	0	0
Number of branches in Israe	34	30
Number of branches abroad	0	0

Main financial ratios, in annual terms (%)

Equity/risk-weighted-assets ratic	11.99	11.60
Equity/balance-sheet ratic	5.02	5.43
Financial capital/equity capital ratic	60.47	61.64
Ratio of problem loans to total credit to the public	3.30	5.24
Return on equity (net profit/average equity ratio)	8.10	8.60
Non-interest income/operating expenses ratic	47.25	46.57
Ratio of loan-loss provision to total credit to the public	0.46	0.47